

100% Managed IT Solution for One Fixed Rate

# Your Complete IT Solution

Our mission is to alleviate the stress of managing technology services and provide an affordable mechanism through which the advantages of enterprise IT solutions can be captured. Our priority is to significantly increase your IT capability, lower cost, and provide a solid competitive advantage over others in your industry for a low, fixed monthly rate.



"The number one goal of technology in an organization is to increase productivity and offer competitive advantage, yet this is often over-looked and under-prioritized by small business with tight budgets."

IT Mobility's service model includes absolutely everything needed for complete management of your entire IT environment - at the guaranteed lowest cost. Remote access to all of your computers, applications, and files is included for a truly mobile enterprise - so you can work from anywhere, at anytime, on any device.

### **Managed Services**

IT Mobility provides unlimited onsite support for all IT related issues on a monthly basis with no contracts or hourly charges, including:

- Hardware failures
- Software configuration
- Virus / Malware infection
- Network and connectivity
- Printers and peripherals
- Training and inquiries

- Exchange email
- Enterprise data storage
- Backup / disaster recovery
- Security monitoring

We also host, manage and cover all associated costs of the following:

- SharePoint collaboration
- Unified communications
- Help desk operations
- Remote access services

### **Strategic Consulting**

#### CTO evaluation and advisory services for any IT project.

Technology consulting is often unavailable to small businesses at an affordable cost, yet it's the highest value-add service that can be leveraged when making any major IT decision. Get the advantage of free included consulting for your projects.



"Without IT Mobility, I wouldn't be able to effectively run my business. We used to be plagued with computer problems – now each and every issue is covered with no surprise bills, regardless of our usage."

#### **Owner, Maxillofacial Surgery Center**

## Leverage IT Mobility Value

With service coverage from Washington, DC through New York and to Boston, IT Mobility has provided IT services and solutions for a wide variety of regional and small businesses. We address the high-level strategic concerns that are a priority for many managers and owners, such as:

- What is the right technology for my business?
- How does it fit into my current solution?
- What should it cost me and how do I support it?
- What is the most efficient way to acquire it?
- How do I effectively leverage my investment?

Accurately answering these questions helps make your business more competitive. Finding the right partner to evaluate and manage IT solutions leads to increased competitiveness and profitability. With IT Mobility as your partner, we work with you to:

- Reduce Costs and Control Spending
  - Significantly Reduce Risk & Downtime
  - Improve Automation and Productivity
    - Save Time to Address Core Business
    - Obtain On-Demand IT Resources
      - Leverage Economies of Scale
      - Access Highly Specialized Talent
      - Realize ROI with No Upfront Costs

IT Mobility achieves results by putting customers first and offering a 30 day risk-free trial of our service. There are no contracts or setup fees, our services are SLA-backed, consulting & support are unlimited, and we guarantee the best price for any IT service.

Unlimited

Support

24 Hour Help Desk

# With IT Mobility,

## An Unlimited Comprehensive Solution

is consistently delivered for a fixed cost

Enterprise Mobility

Disaster Recovery Strategic Consulting

Onsite

Service

# Leading the Industry

The IT Mobility service model is truly unique. All too often a company's relationship with their clients is heavily based on maximizing revenue and not on partnership. There is no incentive for them to be efficient or lower the cost of providing their product or service. We strive to be different.

With IT Mobility, we have every reason to work in your best interest. Our fixed fee model means our priority is to be efficient, reliable and proactive to prevent problems before they occur. This also means focusing on the health and security of your applications and data, which is why we incorporate monitoring and recovery software to backup files within minutes of being created. Our strategic consulting is free, giving you all the needed experience and expertise to make the best possible decisions. And without a contract, we know that our job is on the line every month. We do this because we have confidence that together we'll succeed.



"Using a mix of IT Mobility's service packages, we were able to create the ideal IT solution that was right for our business – with no large upfront cost."

#### COO – Home Builder

# Changing the IT Services Game

When an organization's IT solution is aligned with its business objectives, substantial competitive advantage is achieved. IT Mobility is dedicated to providing the best possible IT services, and to align it with your operational profile and industry. We cover every aspect of the solution so you have time to address growth and profitability.

We offer three options to fully support your IT solution, which are offered per employee at a guaranteed lowest cost.

#### **Unified Communications**



ITM uses Microsoft Exchange email and SharePoint services with integrated file storage. Applications

and files are automatically backed up and available remotely at anytime. Security and monitoring software is added to help keep your network healthy and safe from unplanned downtime. Easy integration with mobile devices supports access to email and files on the go.

This package is \$25/mo and useful when these services have not yet been deployed, or the time and cost of maintaining them locally becomes too great.

#### IT Management & Operations



Rely on ITM as your IT department, and leave responsibility for all IT support and service to us.

We actively manage IT operations, help desk, onsite support, budgeting, lifecycle management, and strategic consulting for comprehensive support.

This service is \$100/mo and overseen by your dedicated service manager who is responsible for ensuring all aspects of ITM's service. All support is unlimited and directly available to each employee via 3 channels.

#### Technology Leasing



IT Mobility offers an affordable option to lease expensive hardware, including laptops, desktops,

servers, printers, and digital phones. These options are designed to provide small businesses with an immediate IT capability without the large up-front capital investment.

Annual leases start at \$25/mo. Servers and applications can be professionally hosted, and computers include all necessary licensing, including Office.

Reduce Your IT Costs Up to 60% Call 800-290-0660 for a free, next day assessment\*

### Experience a True Partnership

**Why Choose IT Mobility?** There are few options when it comes to providing IT for your business. You can buy hardware and software and build an IT department to support it, or find a service partner to provide it for you. IT Mobility's culture is that our customers come first, and the services we provide are in the best interest of each client. There are no specific products we sell, and we pass along our volume discounts when purchasing from vendors. In addition to unlimited support and free strategic consulting, we also guarantee you the best price.

## **Control Costs with Transparent Pricing**

Most technology service companies avoid a straight-forward and simplistic pricing model. With IT Mobility, our pricing is completely transparent - what you see is the total cost, nothing more. We have no contracts, minimums, extras, setup fees or per hour charges. Our goal is to increase your level of service and reduce your cost, and we offer free, direct cost comparisons against your current support structure or outsourced service provider.

"ITM lowered the cost of providing and maintaining our internal technology solution by about 60% within 60 days. When we made the decision to outsource, their solution best fit our needs and had the least impact and risk to our current systems. Additionally, our evaluation committee couldn't argue with the 30 day free trial. We have been exceptionally happy so far."

Partner, Data Mining Company

### **Our Philosophy**

IT Mobility is your IT Service partner, and you can expect the following from our service, which is vastly different than that of other IT companies:

- We cover everything for a fixed cost with unlimited support
- We offer local onsite support from Washington, DC to Boston, MA
- We guarantee lower cost and risk over managing your own IT
- We have no contracts, setup fees, minimums or hourly charges
- We focus our IT service and solutions on enterprise mobility
  - access to your programs from anywhere, anytime, any device

Since our cost is fixed, our priority is to setup a reliable, easy to use infrastructure and be proactive about preventing problems before they occur. In this case, we become your business partner, with a vested interest in your success.

Learn more at www.itmobility.com or call us at (800) 290-0660.

### IT Mobility. We are your IT Service partner.

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